

# WE ARE TREX.PARTS

Company presentation







TREX.PARTS

## THE BEST OF TWO WORLDS

- 2018: A vision becomes a project
- JOINT VENTURE
  - Fricke: Spare parts wholesaler Granit Parts
  - Jungheinrich: Intralogistics solution provider
- Company launch 2019
  - Foundation of TREX.PARTS GmbH & Co. KG
  - Webshop goes live









What is actually

### TREX.PARTS

- Spare parts specialist for industrial trucks
- Transparent solution provider in online retail
- Alternative for specialist retailers
- Reliable partner & supplier



### TREX.MILESTONES













> **130** Employees



**37 Mio.** Euro turnover in 2024



> 35
Area Sales Manager



**6000** square metres of storage space



**89%**Webshop quota



> 13 Mio.

Article references in the webshop



> 65
Countries in regular shipping



> 3000 buying customers



## THE TR IN TREX.PARTS STANDS FOR TRANSPARENCY!

- Transparent pricing
  - one article = one price
- Transparent quality levels
  - clear display of alternatives
- Comprehensible terms of delivery
- Simple ordering processes
- Transparent transport costs







### TREX. PARTS

## YOU HAVE THE CHOICE TREX.quality levels



### TREX.PARTS Joystick

Qualität: Ident Version: Kreuz

Bestell-Nr.: 4890054485 Vergleichs-Nr.: 7919040041

### **Ident**

- Spare part in own brand
- €



### TREX.PARTS Joystick

Qualität: Erstausrüster Bestell-Nr.: 4890017799 Vergleichs-Nr.: 7919040041

### **Equipment Supplier**

- Spare part from the manufacturer's supplier
- €€



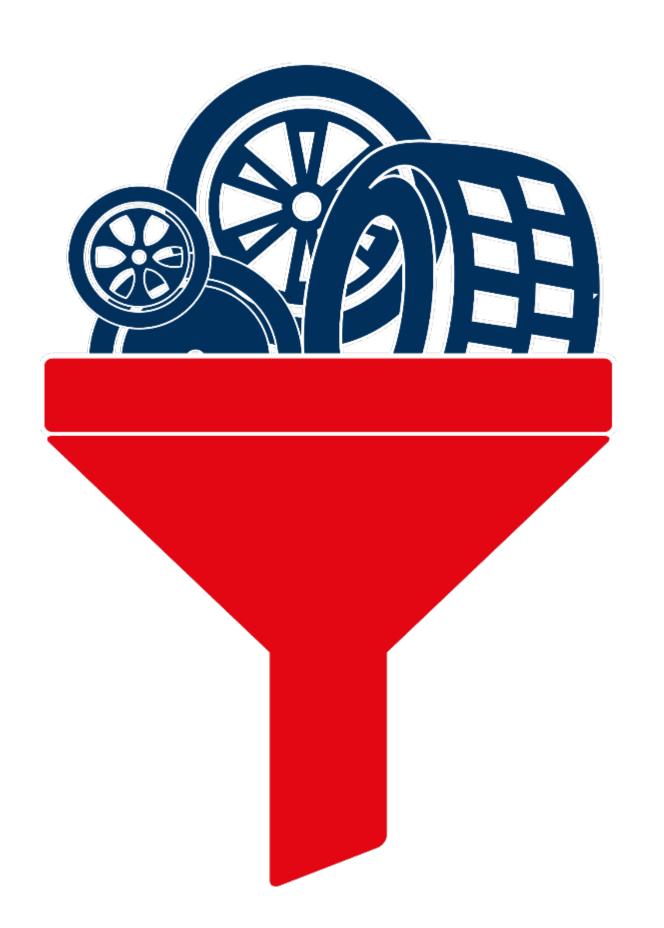
### Still JOYSTICK

Qualität: Original Bestell-Nr.: 1350070790

Vergleichs-Nr.: 7919040041

### **OEM**

- Original spare part from the manufacturer
- €€€





## FIND INSTEAD OF SEARCH

- Full text and numerical search
- Special searches
- Manufacturer type search
- TREX.APP incl. barcode scanner
- Needs-orientated shopping lists
- Individualized user administration

# PARTS ARE ONLY A PART OF OUR OFFER

- In-house cutting centre for flyer chains
- Hydraulic hose service with online configurator
- Model-specific maintenance packages
- Repair and replacement programmes for electronic components
- In-house quality centre and external test laboratories
- Multi-brand diagnosis



### FROM SITTENSEN INTO THE WORLD

- > 65 countries with regular shipping
- Customer proximity through local contact
- Transparent transportation costs with daily flat rates
- Short delivery times with overnight
- shipping
- 6000 square meters of logistics space
- 6 million euros goods in stock



## Your directly CONTACT





TREX.PARTS GmbH & Co. KG August-Otto-Str. 2 27419 Sittensen, Germany



sales.international@trex.parts



www.trex.parts



+49 4282 63490 5050

Find your contact person



### THANK YOU!

